

Job Announcement:

Position:

Sales Representative for the Czech Republic and Slovakia

Location:

Remote work within the Czech Republic and Slovakia

Employment Type:

Employment contract or B2B agreement

Job Description:

We are looking for a sales representative (preferably a dental technician) to join our team and support the development of our operations in the Czech Republic and Slovakia. The person in this position will be responsible for acquiring new clients and building and maintaining business relationships.

If you speak Czech or Slovak and English and have experience in sales, this job is perfect for you!

Responsibilities:

- Actively acquiring new clients in the Czech Republic and Slovakia.
- Building long-term business relationships with clients.
- Preparing offers and negotiating terms of cooperation.
- Monitoring the market, analyzing competitors, and adjusting sales strategies.
- Regularly reporting results and collaborating with the team in Poland.

Requirements:

- Minimum 2 years of experience as a sales representative or in a similar position.
- Proficiency in Czech or Slovak and English at a communicative level – mandatory.
- Knowledge of dental technology products, in particular CAD/CAM.
- Strong interpersonal skills and a proactive attitude.
- Availability for business trips in the Czech Republic and Slovakia.
- Valid driver's license (Category B) and familiarity with CRM systems

We Offer:

- Attractive base salary and performance-based commission system.
- Necessary tools (company car, laptop, phone).
- Product training and professional development support.
- Opportunity to work with modern products and operate independently.
- Friendly atmosphere and team support.

If you want to join our team and have the ambition to grow our brand in international markets, please send your CV to: pawel.nowak@mikran.com